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# NATIONAL COMMERCIAL BANK JAMAICA LIMITED REPORTS NET PROFIT OF <u>\$4,506 MILLION</u> FOR THE FIRST SIX MONTHS OF 2008

The Board of Directors is pleased to release the following unaudited results for the Group for the six months ended 31 March 2008.

# **PERFORMANCE HIGHLIGHTS**

## Half Year ended March 2008 compared with Half Year ended March 2007

- Net Profit of \$4,506 million, grew by 44%.
- Earnings per Stock Unit of \$1.83, up by \$0.56.
- Operating Revenue of \$11,962 million, up 18%.
- Cost to Income Ratio of 50.8% vs. 59.2%.
- Risk-Based Capital Ratio of 15.5% vs. 16.4%.

- Net Loans of \$62.7 billion, grew by 29%.
- Investment Securities of \$152.0 billion, grew by 13%.
- Customer Deposits of \$120.3 billion, up 16%.
- Return on Average Equity of 29.7% vs. 24.0%.
- Return on Average Assets of 3.44% vs. 2.73%.

The results for the period include a one-off gain of \$517 million. Excluding this gain, the growth in Net Profit over March 2007 was 28%, and the Cost to Income Ratio was 53.1%.

### Second Quarter 2007/2008 compared with Second Quarter 2006/2007

- Net Profit of \$2,647 million, grew by 64%.
- Earnings per Stock Unit of \$1.07 (vs. \$0.66).
- Operating Revenue up 20%.

# Second Quarter 2007/2008 compared with First Quarter 2007/2008

- Net Profit grew by 42%.
- Earnings per Stock Unit of \$1.07 (vs. \$0.76).
- Operating Revenue up 13%.

The main contributors to these results are:

NET PROFIT	Quarter ended	Quarter ended	Six Months ended	Six Months ended
	March 2008	December 2007	March 2008	March 2007
National Commercial Bank Jamaica Limited	\$1,820 M	\$1,290 M	\$3,110 M	\$1,915 M
NCB Capital Markets Limited	\$604 M	\$417 M	\$1,021 M	\$845 M
NCB Insurance Company Limited	\$136 M	\$92 M	\$228 M	\$182 M

The results for the companies listed above have been incorporated in our segment results which are as follows:

# $\mathbf{\tilde{\mathbf{b}}}$



We continue to focus on our loan growth generally and our retail business specifically. These efforts have resulted in loan growth of \$14.1 billion over the March 2007 period and our net loans to total assets ratio has grown from 20.8% at March 2007 to 23.3% at March 2008. Based on the latest commercial banking industry information from the Bank of Jamaica, NCB recorded an increase in net loans of 34.0% when compared to the prior year, exceeding the total industry growth of 27.5%.

Loans and advances totalled \$62.7 billion (net of provision for credit losses) as at 31 March 2008 compared to \$48.6 billion as at 31 March 2007. The aggregate amount of non-performing loans was \$1.6 billion and represented 2.48% of the gross loans compared to 3.49% as at 31 March 2007.

NCB Jamaica Limited remains the largest commercial bank when measured by assets and branch network, and we believe these advantages provide significant opportunities for strong growth.

Excluding the Visa restructuring gain, operating revenues for the Bank increased by 21% over last year as a result of:

- net fee & commission income growing by 22% (volume-driven),
- interest income from loans increasing by 25% due to the growth in the loan portfolio.

### Wealth Management

Our wealth and asset management arm contributed operating profits of \$1,310 million for the six months ended March 2008. This 14% improvement in operating profits over the prior year is mainly attributable to an 11% growth in net trading income.

Despite the various challenges being faced in the business environment, our industry leader, NCB Capital Markets, which accounts for most of this segment, continued to produce solid results and introduce innovative products to meet the diverse needs of its customers.

### Insurance

We continue to experience challenges in this business segment and are currently in the process of a major restructuring exercise for NCB Insurance, the major contributor to the segment results. With our recent strategic alignment of this business with our wealth management segment, we expect to reap future benefits from the synergies. The segment earned operating profits of \$248 million for the six months ended March 2008, and NCB Insurance reported a solvency ratio of 14% which exceeds the minimum requirement of 10% stipulated by the Financial Services Commission.

Overall, our segment results reflect the careful and strategic management of customer relationships and needs, expert management of interest rate spreads and proactive and effective management of our costs.



In pursuing our strategic objectives of:

### Providing superior customer service, we:

- Opened a new branch in Mandeville. This branch consolidates the operations of two locations and we now offer a drive-through ABM and drive-through tellers to our customers who access services through this location.
- Installed six (6) new ABM machines across the island.
- We commenced a series of interactive seminars aimed at our SME customers, which focused on offering critical financial guidance to customers.

### **Empowering employees**

• In addition to our continuous training programmes, NCB has also added another prong to its staff development and training by partnering with the University of Toronto's Joseph L. Rotman School of Management, to design and implement an Executive Education Programme.

### Efficiently run business, we

- Completed the centralisation of Human Resources and Marketing and Communications functions across the Group.
- Kept increases in operating expenses below the inflation level.

### Profitable business growth, we

- Continued to improve on the diversification of our income streams as our ratio of non-interest income to operating income increased to 38.1% as at March 2008.
- Recorded a 50% increase in net profit per staff.

### **BALANCE SHEET**

The total assets of the Group grew to \$269.3 billion as at 31 March 2008, representing an increase of \$35.5 billion or 15% when compared to the corresponding period of the prior year.

The Group's stockholders' equity as at 31 March 2008 was \$32.1 billion, an increase of \$4.6 billion or 17% when compared to 31 March 2007 and the Bank's Risk-Based Capital Ratio was 15.5% which exceeds the minimum requirement of 10% stipulated by the Bank of Jamaica.

### **DIVIDENDS**

On 24 April 2008, the Board declared an interim dividend of \$0.42 per ordinary stock unit (this includes \$0.18 per ordinary stock unit relating to the one-off gain). The dividend is payable on 22 May 2008 for stockholders on record as at 09 May 2008.

### **COMMUNITY RELATIONS**

We continued our drive towards building a better Jamaica by supporting projects and activities that enrich the quality of life for many Jamaicans. For the quarter ended 31 March 2008, the NCBJ Group contributed \$20 million to a number of educational, sporting, health, community development and entrepreneurship projects throughout the island. The main projects and activities were:

# COMMUNITY RELATIONS (continued)

### EDUCATION

Through the group's philanthropic arm, the N.C.B. Foundation, we funded improvements to the infrastructure of school premises. Windward Road Primary and Junior High School in Kingston, received funding towards effecting repairs to and construction of a perimeter fence. At the Duhaney Park Primary School, we assisted in financing the upgrading of the Grade 1 block which is occupied by approximately 150 students. In addition, the Foundation supported the Jamaica Employer's Federation's sensitising initiative by contributing towards the cost of producing and disseminating the '*World of Work'* handbook to high schools across Jamaica. Nineteen students representing the Top Achievers in GSAT and CSEC/CXC, who were also PATH beneficiaries, received financial aid from the N.C.B Foundation. We thank all Keycard holders whose purchases continue to allow NCB to fund educational projects through the Jamaica Education Initiative.

#### HEALTH

In an effort to fortify the existing training facilities for the island's health care professionals operating at the Morant Bay Princess Margaret Hospital, the N.C.B. Foundation donated \$1M to underwrite set up costs for a multi-media projection system.

### ENTREPRENEURSHIP

In keeping with our efforts to champion the development of an entrepreneurial spirit amongst young Jamaicans, we contributed to the Trinityville Skills Training Centre in St. Thomas to facilitate its expansion. The centre teaches wine-making techniques geared at equipping young persons in that community with the skills to start a small business.

#### COMMUNITY DEVELOPMENT

In an effort to inspire buoyancy in communities across the island, NCB Foundation continues to support community development initiatives. The Beacons for Peace and Achievement (BPA) received our ardent support which facilitated the staging of Youth Empowerment seminars in communities island-wide. The historic Holy Trinity Cathedral in Kingston received funding towards the cultural preservation and renovation project which is geared at restoring the cathedral's antique murals. City Life Ministries, serving the Southside community in the heart of downtown Kingston, received support for their homework programme.

In addition, we continue to support the fundraising efforts of local service clubs, churches, lobby groups and charities. These entities included the Lions Club of Kingston, Jones Town Baptist Church, American Women's Group of Jamaica and Jamaica Employer's Federation.

**ON BEHALF OF THE BOARD** 

# National Commercial Bank Jamaica Limited

**Consolidated Profit & Loss Account** 

Six Months Ended 31 March 2008

		CURRENT YEAR		PRIOR YEAR		
	Quarter Ended	Quarter Ended	Year to Date	Quarter Ended	Year to Date	
	31 Mar 2008	31 Dec 2007	31 Mar 2008	31 Mar 2007	31 Mar 2007	
	\$'000	\$'000	\$'000	\$'000	\$'000	
Operating Revenue						
Interest income from loans	2,439,212	2,366,135	4,805,347	1,972,740	3,853,322	
Interest income from securities	4,587,302	4,520,074	9,107,376	4,130,649	8,451,997	
Total interest income	7,026,514	6,886,209	13,912,723	6,103,389	12,305,319	
Interest expense	(3,261,872)	(3,251,066)	(6,512,938)	(2,928,136)	(6,006,842)	
Net interest income	3,764,642	3,635,143	7,399,785	3,175,253	6,298,477	
Fee and commission income	1,375,353	1,400,141	2,775,494	1,116,818	2,206,511	
Fee and commission expense	(306,925)	(261,277)	(568,202)	(243,539)	(443,274)	
Net fee and commission income	1,068,428	1,138,864	2,207,292	873,279	1,763,237	
Net trading income	1,343,442	667,214	2,010,656	870,757	1,575,160	
Dividend income	11,899	26,205	38,104	12,297	47,378	
Insurance premium income	106,487	104,376	210,863	271,559	337,436	
Other operating income	63,390	31,515	94,905	84,059	78,616	
	1,525,218	829,310	2,354,528	1,238,672	2,038,590	
	6,358,288	5,603,317	11,961,605	5,287,204	10,100,304	
Operating Expenses						
Staff costs	1,786,397	1,823,988	3,610,385	1,807,290	3,455,288	
Provision for credit losses	84,170	129,731	213,901	66,884	112,264	
Depreciation and amortisation	184,867	190,830	375,697	231,721	455,482	
Impairment losses	-	-	-	-	30,380	
Other operating expenses	1,078,356	1,015,776	2,094,132	1,138,595	2,064,906	
	3,133,790	3,160,325	6,294,115	3,244,490	6,118,320	
Operating Profit	3,224,498	2,442,992	5,667,490	2,042,714	3,981,984	
Share of profit of associates	59,029	28,523	87,552	69,785	112,100	
Profit before Taxation	3,283,527	2,471,515	5,755,042	2,112,499	4,094,084	
Taxation	(636,618)	(612,450)	(1,249,068)	(494,677)	(974,645)	
NET PROFIT	2,646,909	1,859,065	4,505,974	1,617,822	3,119,439	
EARNINGS PER STOCK UNIT	\$ 1.07	\$ 0.76	\$ 1.83	\$ 0.66	\$ 1.27	

# National Commercial Bank Jamaica Limited Consolidated Balance Sheet

31 March 2008

	31 March 2008 \$'000	30 September 2007 \$'000	31 March 2007 \$'000
ASSETS			
Cash and balances at Bank of Jamaica	15,479,670	15,307,128	13,438,740
Due from other banks	18,620,166	18,977,969	11,911,478
Investment securities at fair value through profit and loss	1,231,155	1,025,768	1,197,987
Reverse repurchase agreements	9,943,099	11,425,030	16,492,678
Loans and advances, net of provision for credit losses	62,722,641	56,525,564	48,617,824
Investment securities - available-for-sale	150,727,368	141,929,771	133,586,538
Investments in associates	2,108,492	2,034,922	2,090,889
Investment properties	13,000	13,000	13,000
Property, plant and equipment	3,986,110	3,778,092	3,772,303
Deferred tax asset	415,700	289,975	-
Intangible asset - computer software	198,633	290,786	370,869
Retirement benefit asset	11,627	11,627	10,118
Income tax recoverable	895,019	877,584	732,078
Other assets	2,380,297	1,260,942	1,106,767
Customers' liability - letters of credit and undertaking	575,200	435,196	487,889
Total Assets	269,308,177	254,183,354	233,829,158

# National Commercial Bank Jamaica Limited Consolidated Balance Sheet 31 March 2008

	31 March 2008 \$'000	30 September 2007 \$'000	31 March 2007 \$'000
LIABILITIES			
Due to other banks	6,537,780	4,777,587	5,285,203
Customer deposits	120,336,726	118,518,051	103,615,192
Derivative financial instruments	168,303	77,169	64,638
Promissory notes and certificates of participation	68,085	319,993	2,309,411
Repurchase agreements	57,716,590	51,305,167	52,034,197
Obligations under securitisation arrangements	26,700,019	26,409,833	22,065,194
Other borrowed funds	5,717,984	4,983,835	2,659,968
Income tax payable	-	1,260	76
Deferred income tax liabilities	106,351	261,309	611,350
Policyholders' liabilities	15,419,563	14,487,602	13,554,987
Provision for litigation	39,000	33,000	34,000
Retirement benefit obligations	323,549	290,549	262,030
Other liabilities	3,548,815	3,728,777	3,381,426
Liability - letters of credit and undertaking	575,200	435,196	487,889
Total Liabilities	237,257,965	225,629,328	206,365,561
STOCKHOLDERS' EQUITY			
Share Capital	6,465,731	6,465,731	6,465,731
Shares held by NCB Employee Share Scheme	(3,867)	(3,867)	(3,867)
Fair value and other reserves	1,619,260	1,595,550	3,052,034
Loan loss reserve	351,022	231,235	251,339
Banking reserve fund	2,607,000	2,607,000	1,963,000
Retained earnings reserve	6,375,761	4,519,761	4,519,761
Retained earnings	14,635,305	13,138,616	11,215,599
Total Stockholders' Equity	32,050,212	28,554,026	27,463,597
Total Equity and Liabilities	269,308,177	254,183,354	233,829,158

Approved for issue by the Board of Directors on 24 April 2008 and signed on its behalf by:

Director

P Director

Director

Secretary

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# National Commercial Bank Jamaica Limited Consolidated Statement of Changes in Stockholders' Equity Six Months Ended 31 March 2008

		Shares Held	Fair Value		Banking	Retained		
	Share	by Share	and Other	Loan Loss	Reserve	Earnings	Retained	
	Capital	Scheme	Reserves	Reserve	Fund	Reserve	Earnings	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Balance as at 1 October 2006	6,465,731	(3,867)	2,436,611	252,985	1,963,000	4,519,761	8,955,766	24,589,987
Currency translation differences	-	-	26,829	-	-	-	-	26,829
Unrealised gains on available-for-sale								
investments, net of taxes	-	-	961,298	-	-	-	-	961,298
Realised fair value gains transferred to								
Consolidated Profit & Loss Account	-	-	(372,704)	-	-	-	-	(372,704)
Net gains recognised directly in equity	-	-	615,423	-	-	-	-	615,423
Net Profit	-	-	-	-	-	-	3,119,439	3,119,439
Dividends paid	-	-	-	-	-	-	(861,252)	(861,252)
Transfer from Loan Loss Reserve	-	-	-	(1,646)	-	-	1,646	-
Balance as at 31 March 2007	6,465,731	(3,867)	3,052,034	251,339	1,963,000	4,519,761	11,215,599	27,463,597
Balance as at 1 October 2007	6,465,731	(3,867)	1,595,550	231,235	2,607,000	4,519,761	13,138,616	28,554,026
Currency translation differences	-	-	12,189	-	-	-	-	12,189
Unrealised gains on available-for-sale								
investments, net of taxes	-	-	366,200	-	-	-	-	366,200
Realised fair value gains transferred to								
Consolidated Profit & Loss Account	-	-	(354,679)	-	-	-	-	(354,679)
Net gains recognised directly in equity	-	-	23,710	-	-	-	-	23,710
Net Profit	-	-	-	-	-	-	4,505,974	4,505,974
Dividends paid	-	-	-	-	-	-	(1,033,498)	(1,033,498)
Transfer to Retained Earnings Reserve	-	-	-	-	-	1,856,000	(1,856,000)	-
Transfer to Loan Loss Reserve		-	-	119,787	-	-	(119,787)	-
Balance as at 31 March 2008	6,465,731	(3,867)	1,619,260	351,022	2,607,000	6,375,761	14,635,305	32,050,212

# National Commercial Bank Jamaica Limited Consolidated Statement of Cash Flows Six Months Ended 31 March 2008

	31 March 2008 \$'000	31 March 2007 \$'000
Cash Flows from Operating Activities		
Net profit	4,505,974	3,119,439
Changes in operating assets and liabilities	2,141,333	7,199,589
Other adjustments to reconcile net profit	(814,807)	1,009,083
Net cash provided by operating activities	5,832,500	11,328,111
Cash Flows from Investing Activities		
Acquisition of property, plant and equipment	(490,464)	(391,050)
Acquisition of intangible asset - computer software	(11,959)	(72,094)
Proceeds from disposal of property, plant and equipment	10,241	79,680
Investment securities, net	(11,000,578)	(11,295,233)
Dividends received from associates	13,983	13,983
Net cash used in investing activities	(11,478,777)	(11,664,714)
Cash Flows from Financing Activities		
Other borrowed funds	740,181	131,389
Dividends paid	(1,033,498)	(861,252)
Net cash used in financing activities	(293,317)	(729,863)
Effect of exchange rate changes on cash and cash equivalents	120,589	477,247
Net decrease in cash and cash equivalents	(5,819,005)	(589,219)
Cash and cash equivalents at beginning of period	27,513,688	25,836,501
Cash and cash equivalents at end of period	21,694,683	25,247,282
Comprising:		
Cash and balances at Bank of Jamaica	4,523,026	3,666,347
Due from other banks	18,620,166	11,911,478
Investment securities	5,089,271	14,954,660
Due to other banks	(6,537,780)	(5,285,203)
	21,694,683	25,247,282

# National Commercial Bank Jamaica Limited Segment Report Six Months ended 31 March 2008

		Banking		Wealth				a
	Retail	Corporate	Treasury	Management	Insurance	Other	Eliminations	Consolidated
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
External revenue	5,150,437	1,935,986	6,645,047	3,942,340	1,323,520	45,415	-	19,042,745
Revenue from other segments	3,617,286	-	473,650	13,414	35,402	16,181	(4,155,933)	-
Total revenue	8,767,723	1,935,986	7,118,697	3,955,754	1,358,922	61,596	(4,155,933)	19,042,745
Segment result	1,719,414	778,015	2,046,933	1,309,630	247,939	24,763	(16,292)	6,110,402
Unallocated corporate expenses								(442,912)
Operating profit								5,667,490
Share of profit in associates								87,552
Profit before tax								5,755,042
Taxation expense								(1,249,068)
Net profit								4,505,974
Segment assets	119,570,056	33,473,990	121,874,355	61,633,767	17,305,080	392,221	(90,334,419)	263,915,050
Associates								2,108,492
Unallocated assets								3,284,635
Total assets								269,308,177
Segment liabilities	111,572,125	27,204,255	116,970,020	52,955,031	15,517,438	99,704	(87,650,557)	236,668,016
Unallocated liabilities								589,949
Total liabilities								237,257,965
Depreciation and amortisation	329,347	8,104	5,548	8,689	23,640	369		375,697

# National Commercial Bank Jamaica Limited Segment Report Six Months ended 31 March 2007

		Banking		Wealth	Ingunanas	surance Other	her Eliminations	Consolidated
	Retail	Corporate	Treasury	Management	Insurance	Other	Eliminations	Consolidated
External revenue	<b>\$'000</b> 3,947,682	<b>\$'000</b> 1,974,953	<b>\$'000</b> 5,313,286	<b>\$'000</b> 4,012,330	<b>\$'000</b> 1,284,641	<b>\$'000</b> 17,528	\$'000 -	<b>\$'000</b> 16,550,420
Revenue from other segments	2,998,434	17,721	482,702	18,201	59,614	48,370	(3,625,042)	-
Total revenue	6,946,116	1,992,674	5,795,988	4,030,531	1,344,255	65,898	(3,625,042)	16,550,420
Segment result	751,719	680,530	1,460,700	1,147,573	288,671	31,777	(3,260)	4,357,710
Unallocated corporate expenses								(375,726)
Operating profit								3,981,984
Share of profit in associates								112,100
Profit before tax								4,094,084
Taxation expense								(974,645)
Net profit								3,119,439
Segment assets Associates Unallocated assets Total assets	100,983,315	27,848,673	103,001,066	58,036,012	15,382,781	511,638	(77,069,206)	228,694,279 2,090,889 3,043,990 233,829,158
Segment liabilities Unallocated liabilities Total liabilities	93,647,755	23,432,998	101,539,255	49,561,652	13,626,810	248,777	(76,196,739)	205,860,508 505,053 206,365,561
Depreciation and amortisation	360,653	38,587	30,012	19,496	6,203	531		455,482

#### 1. Identification and Principal Activities

National Commercial Bank Jamaica Limited ("the Bank") is incorporated in Jamaica and licensed under the Banking Act, 1992. The Bank is a 64.35% subsidiary of AIC (Barbados) Limited. The ultimate parent company is Portland Holdings Inc., incorporated in Canada. Portland Holdings Inc. is controlled by Mr. Michael Lee-Chin. The Bank's registered office is located at 32 Trafalgar Road, Kingston 10, Jamaica.

The Bank is listed on the Jamaica Stock Exchange and the Trinidad and Tobago Stock Exchange.

The Bank's subsidiaries, which together with the Bank are referred to as "the Group", are as follows:

	<b>Principal Activities</b>	Percentage Owne	rship by Group
		<u>31 March</u>	<u>31 March</u>
Data-Cap Processing Limited	Data Processing	<u>2008</u> 100	<u>2007</u> 100
Mutual Security Insurance Brokers Limited	Insurance Brokerage Services	100	100
NCB Capital Markets Limited	Primary Dealer and Stock Brokerage Services	100	100
NCB (Cayman) Limited and its 100 % subsidiary NCB Remittance Services (Cayman) Limited	Commercial Banking Money Remittance Services	100	100
NCB Insurance Company Limited	Life Insurance, Investment and Pension Fund Management	100	100
NCB (Investments) Limited	Money Market Trading	100	100
NCB Jamaica (Nominees) Limited	Registrar Services	100	100
NCB Remittance Services (Jamaica) Limited	Money Remittance Services	100	-
NCB Remittance Services (UK) Limited	Money Remittance Services	100	100
West Indies Trust Company Limited	Trust and Estate Management Services	100	100

All subsidiaries are incorporated in Jamaica with the exception of NCB (Cayman) Limited and NCB Remittance Services (Cayman) Limited, which are incorporated in the Cayman Islands and NCB Remittance Services (UK) Limited, which is incorporated in the United Kingdom.

The Group's associates are as follows:			
	<b>Principal Activities</b>	Percentage Own	ership by Group
		<u>31 March</u>	31 March
		<u>2008</u>	<u>2007</u>
Kingston Wharves Limited	Wharf Operations and		
	Stevedoring	43.45	43.45
Dyoll Group Limited	Coffee cultivation		
	and other activities	44.47	44.47

#### 2. Basis of preparation

The consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards (IFRS), and have been prepared under the historical cost convention as modified by the revaluation of available-for-sale investment securities, investment securities at fair value through profit and loss, derivative contracts and investment properties.

There have been no changes in accounting policies since the most recent audited accounts as at 30 September 2007.

Where necessary, comparative figures for 31 March 2007 have been reclassified to conform with changes in presentation in the current period.

All amounts are stated in Jamaican dollars unless otherwise indicated.

#### 3. Reverse Repurchase Agreements

Securities purchased under agreements to resell (reverse repurchase agreements) are treated as collateralised financing transactions. The difference between the purchase and resale price is treated as interest and accrued over the life of the agreements using the effective yield method. The Group enters into reverse repurchase agreements which may result in credit exposure in the event that the counterparty to the transaction is unable to fulfil its contractual obligations. Included in reverse repurchase agreements is related accrued interest receivable of \$212,843,000 (31 March 2007 - \$634,610,000).

At 31 March 2008, the Group held \$10,510,908,000 (31 March 2007 - \$16,385,477,000) of securities, mainly representing Government of Jamaica debt securities, as collateral for reverse repurchase agreements.

#### 4. Loans and Advances

Loans and advances are recognised when cash is advanced to borrowers. They are initially recorded at cost, which is the cash given to originate the loan including any origination fees and transaction costs, and subsequently measured at amortised cost using the effective interest rate method.

A provision for credit losses is established if there is objective evidence that a loan is impaired. A loan is considered impaired when management determines that it is probable that all amounts due according to the original contractual terms will not be collected. When a loan has been identified as impaired, the carrying amount of the loan is reduced by recording specific provisions for credit losses to its estimated recoverable amount, which is the present value of expected future cash flows including amounts recoverable from guarantees and collateral, discounted at the original effective interest rate of the loan.

The provision for credit losses also covers situations where there is objective evidence that probable losses are present in components of the loan portfolio at the balance sheet date. These have been estimated based upon historical patterns of losses in each component, the credit ratings allocated to the borrowers and the current economic climate in which the borrowers operate.

For non-performing and impaired loans the accrual of interest income based on the original terms of the loan is discontinued. Jamaican banking regulations require that interest on non-performing loans be taken into account on the cash basis. IFRS require that interest income on non-performing loans be accrued, to the extent collectible, and that the increase in the present value of impaired loans due to the passage of time be reported as interest income. The difference between the Jamaican regulatory basis and IFRS was assessed to be immaterial.

#### 4. Loans and Advances (Cont'd)

Write-offs are made when all or part of a loan is deemed uncollectible or is forgiven. Write-offs are charged against previously established provisions for credit losses and reduce the principal amount of a loan. Recoveries in part or in full of amounts previously written-off are credited to provision for credit losses in the profit and loss account.

Statutory and other regulatory loan loss reserve requirements that exceed IFRS provisions are dealt with in a non-distributable loan loss reserve as an appropriation of retained earnings.

The provision for credit losses determined under Bank of Jamaica regulatory requirements is as follows:

	31 March 2008 \$'000	31 March 2007 \$'000
Specific provision	1,812,338	1,834,677
General provision	617,136	478,955
Provision required by Bank of Jamaica	2,429,474	2,313,632
Provision required by IFRS	2,078,452	2,062,293
Excess of regulatory provision over IFRS provision		
reflected in non-distributable loan loss reserve	351,022	251,339

#### 5. Investments in Associates

Associates are all entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting and are initially recognised at cost. The Group's investment in associates includes goodwill (net of any accumulated impairment loss) identified on acquisition.

The Group uses the financial statements of Kingston Wharves Limited as at 31 December 2007 for the purposes of consolidation. Adjustments are made for significant transactions or events that occur between that date and 31 March 2008.

Effective 22 March 2007, the Jamaica Stock Exchange suspended trading in the shares of Dyoll Group Ltd. as a result of its non-compliance with Jamaica Stock Exchange rules. The Group's investment in the Dyoll Group has been fully provided for and no further losses are being taken.

#### 6. Net Trading Income

Net trading income includes \$517 million representing the proceeds from the mandatory sale of a portion of the shares allocated to National Commercial Bank Jamaica Limited as a result of the Visa Incorporated initial public offering (IPO) that occurred in March 2008.

#### 7. Share Capital

	31 March 2008 \$'000	31 March 2007 \$'000
Authorised:		
5,750,000,000 ordinary stock units at no par value		
Issued and Fully Paid Up:-		
2,466,762,828 ordinary stock units at no par value	6,465,731	6,465,731
6,042,916 ordinary stock units held by NCB Employee Share Scheme	(3,867)	(3,867)
Issued and outstanding	6,461,864	6,461,864

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.

Where the Employee Share Scheme purchases the Bank's equity share capital (treasury shares), the consideration paid, including any directly attributable incremental costs (net of taxes) is deducted from equity attributable to the Bank's equity holders until the shares are cancelled, reissued or disposed. Where the shares are subsequently sold or reissued, any consideration received, net of directly attributable incremental transaction costs and the related income tax effects, is included in equity attributable to the Bank's equity holders.

#### 8. Segment Reporting

The Group is organised into the following business segments

- o Retail banking This incorporates the provision of banking services to individuals and small business clients.
- o Corporate banking This incorporates the provision of banking services to large corporate clients.
- <sup>o</sup> Treasury This incorporates the Bank's liquidity and investment activities, management of correspondent bank relationships, as well as foreign currency trading services.
- Wealth management This incorporates stock brokerage, securities trading, investment management, pension fund management and trustee services.
- o Insurance This incorporates life insurance and insurance brokerage services.
- o Other operations of the Group include data processing, money remittance services, registrar and transfer agent services.

The Group's operations are located mainly in Jamaica. The operations of subsidiaries located overseas account for less than 10 percent of the Group's external operating revenue, assets and capital expenditures.

#### 9. Fiduciary Activities

The Group provides custody, trustee, corporate administration, investment management and advisory services to third parties which involve the Group making allocation and purchase and sale decisions in relation to a wide range of financial instruments. Those assets that are held in a fiduciary capacity are not included in these financial statements. At 31 March 2008, the Group had financial assets under administration of approximately \$39.7 billion (31 March 2007 - \$35 billion).

#### 10. Acceptances, Guarantees, Indemnities and Letters of Credit

At 31 March 2008, the Group has made commitments for off-balance sheet financial instruments (acceptances, guarantees, indemnities and letters of credit) amounting to \$4,295,516,000 (31 March 2007 - \$4,345,223,000). There is an equal and offsetting claim against customers in the event of a call on these commitments.